

HDD Is The Backbone Of The Data Center

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An Explosion Of Data And Storage

- Worldwide data creation¹ 132.4ZB in 2023 to 393.9 in 2028
- Installed data storage capacity² 9.3ZB in 2023 to 19.2ZB in 2028
- Large but currently unsized tailwind of AI likely
- Dominant storage tech (HDD/SSD/Tape) will each comprise a slice of this storage pie...
...but the pie is growing!

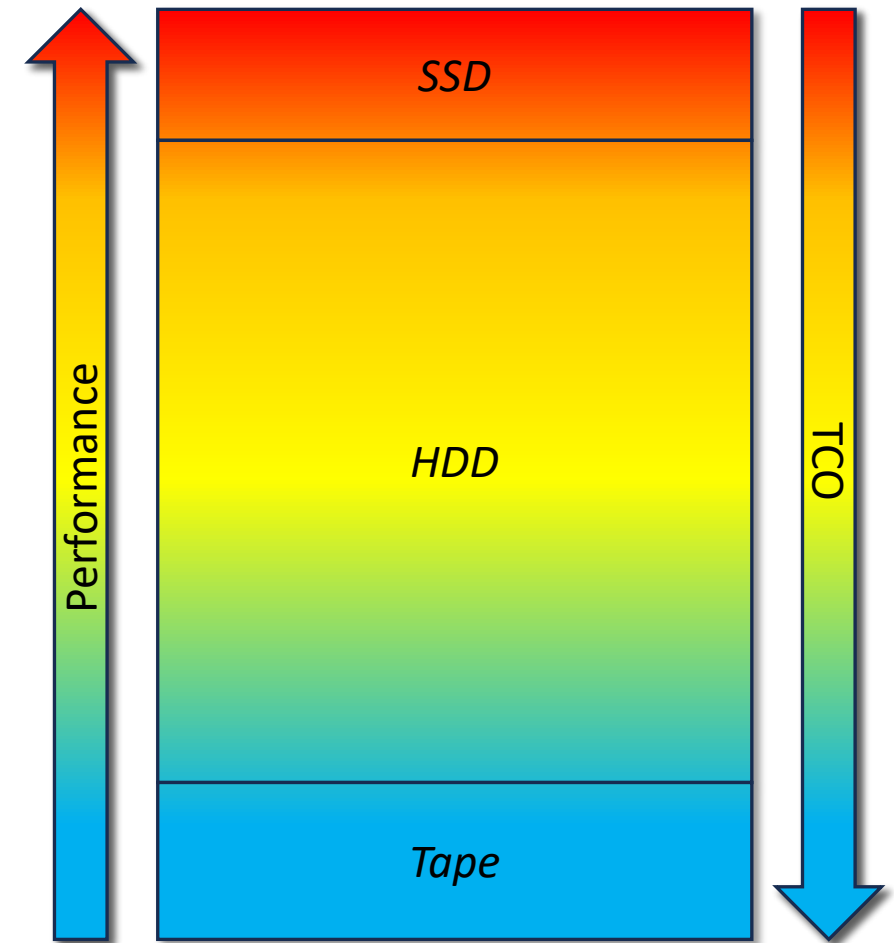


1. Source: IDC Global Datasphere Forecast, 2024-2028, May 2024, US52076424

2. Source: IDC Worldwide Global StorageSphere Forecast, 2024-2028, June 2024, US52312824

Different Needs Depending On Workload

- Modern datacenter will have multiple coexisting storage tech based on performance and TCO needs:
 - SSD: Blazing performance, high \$/TB
 - HDD: High performance, moderate \$/TB
 - Tape: High latency, low \$/TB
- Largest tier is the “warm” middle suitable for HDD; HDDs comprise nearly 80% of WW installed DC capacity¹
- Within tier, storage decisions made based on TCO



Typical Workloads

- SSD: Transactional, hot, small payload, high IOPS, <<latency
 - “Data Warehouse”—structured data requiring high random read/write
 - Cache tier for oft-retrieved data
 - Data requiring machine-level latency
- HDD: Throughput, warm, large payload, sustained
 - “Data Lake”—unstructured, raw data
 - Sequentialized data
 - Data requiring human-level latency
- Tape: Cold/archival data not needing fast retrieval
 - Archival, regulatory data
 - Air-gapped immutable storage

TCO Basics

- TCO is dominated by the storage devices, as measured by \$/TB
 - Assuming modern software-defined storage deployment
 - Compute, networking, power consumption, storage density, maintenance all order-of-magnitude smaller factors than \$/TB¹
- \$/TB of HDD is highly advantageous; capacity enterprise HDD vs enterprise SSD >6x gap
 - System-level TCO gap can be 3x or higher¹
 - System-level CapEx gap can be 4x or higher¹
- *Question: What is the history and future of HDD \$/TB?*

A Trip Down “Memory” Lane

- HDD capacities increased 530% and \$/TB fell 81%¹ from 2014->2024

Product	Ultrastar 7K6000	Ultrastar He10	Ultrastar HC690	Change
Year Introduced	2014	2016	2024	
Capacity	6TB ²	10TB	32TB	530%
Internal Fill	Air	Helium	Helium	
# Disks	5	7	11	220%
TB/Disk	1.2	1.4	2.9	240%
Recording Tech/Format	PMR/CMR	PMR/CMR	ePMR/UltraSMR	



The Future Of HDD Storage

- Traditional PMR recording approaching limits of the “superparamagnetic limit”, aka the “trilemma”
 - Limitations of materials used in head/media construction; particularly a limit to the writer maximum magnetic field strength
- HDD industry on the cusp of mainstreaming heat-assisted magnetic recording (HAMR)
 - HAMR avoids the trilemma by heating media past its Curie temperature, allowing it to be written with conventional field strength while resisting bit flip once cooled
- Advanced Storage Research Council (ASRC) projecting¹ HAMR enables 20% CAGR areal density capability (ADC) past 2030
 - Roadmap towards technologies like HDRC, HIMR, and BPM
- Comparison: NAND GB/wafer projected² to increase 19.4% CAGR, similar to HDD annual ADC gain

1. A new Advanced Storage Research Consortium HDD Technology Roadmap, 2022
2. TechInsights NAND Market Report Q3 2024

The Final Word

- A rising tide lifts all boats, and the size of the storage pie is growing.
 - Need to deploy multiple ZB/year for data storage installed capacity growth and replacement of decommissioned capacity
 - The future for SSD is very bright. The future for HDD is *also* very bright. Heck, even the future of tape is bright!
- The goal is to align the right storage technology with the optimal performance and TCO for each workload
- HDD has a significant (and expected to be persistent) TCO advantage compared to SSD. Thus the nearly 80% of data center workloads currently adequately supported by HDD can continue to be so in the future.
 - This mix may change as workloads change, but warm storage tier isn't going away
- In short: *Customers will use HDD where they **can**; SSD where they **must**.*

Thank You