



# Eleven Crucial Changes Coming

**Jim Handy**

**OBJECTIVE ANALYSIS**

# Session Description

1. Evolving storage and memory technologies
2. Gen-AI & data center demand growth
3. Performance vs. TCO
4. HDD & SSD
5. Emerging semiconductor technologies
6. The rise of enterprise SSDs
7. DRAM and NAND dynamics
8. Global economic and strategic factors
9. Memory foundries?
10. PIM Opportunities & challenges
11. Tech and market changes storage & memory



# 1.

## **Evolving Storage and Memory Technologies**

# How Can I Feed Thee?

## Let Me Count the Ways!

1. HBM
2. High-Bandwidth Flash
3. Enormous QLC SSDs
4. AI-friendly SSD addressing
5. CXL
6. Within the processing element or nearby
7. Etc.



# CXL Looks for the Perfect Home

## Objective Analysis In-Depth Report

- Covers all perspectives
  - Where CXL is useful, and where it isn't
  - Demand drivers for CXL DRAM modules
  - Opportunities outside of DRAM
  - Forecast (Revenues, units, ASP)
- Available for immediate download:

[Objective-Analysis.com/reports](https://Objective-Analysis.com/reports)

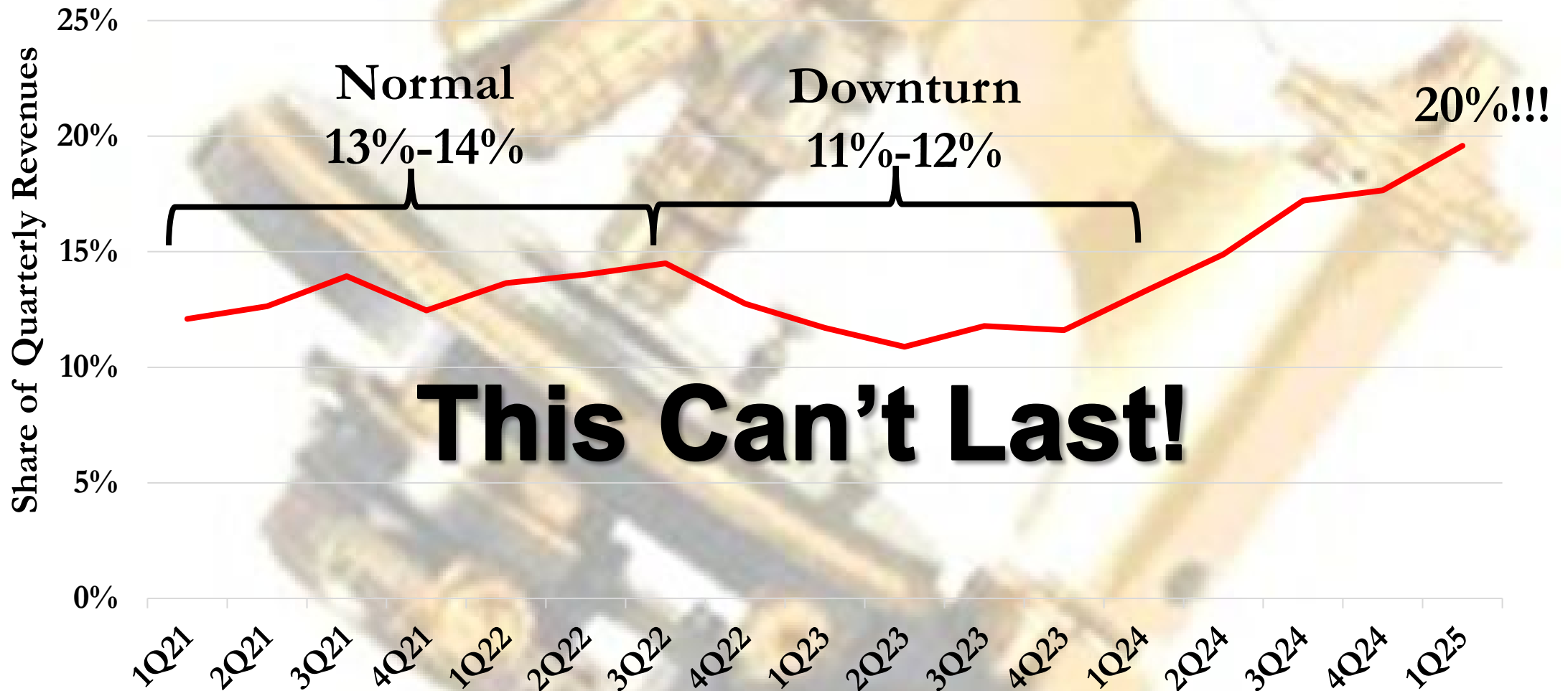


# 2.

## **Gen-AI & Data Center Demand Growth**

# Hyperscaler CapEx Share of Revenues

## Hyperscale Datacenter Spend/Revenues






# Will HBM Rescue the DRAM Market?

## New report from Objective Analysis

- Covers all perspectives
  - What is HBM and why it's so costly
  - Supply Chain – who buys it and why
  - Price dynamics: HBM vs. DRAM
  - Forecast (Revenues, units, ASP)
- Coming soon for immediate download:

[Objective-Analysis.com/reports](https://Objective-Analysis.com/reports)





# 3.

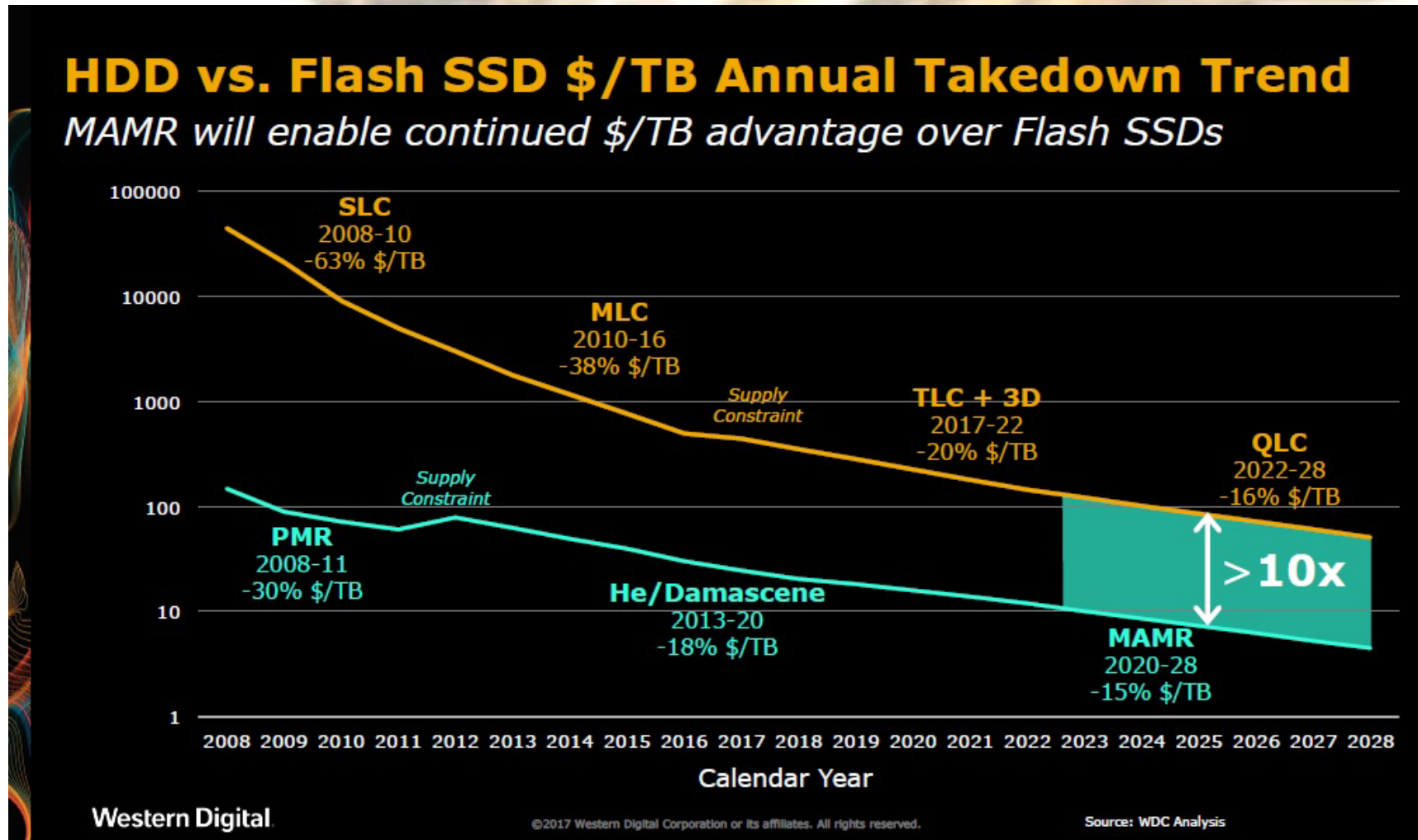
**Performance = TCO**




# 4.

## HDD & SSD

# HDD & SSD Will Coexist



Source: Western Digital Corp., 2017 (Used with Permission)

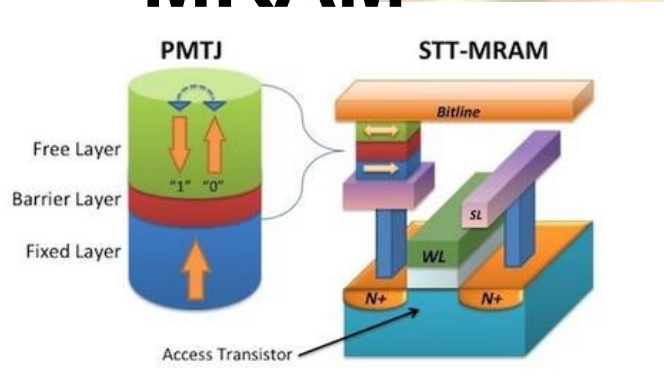


# 5.

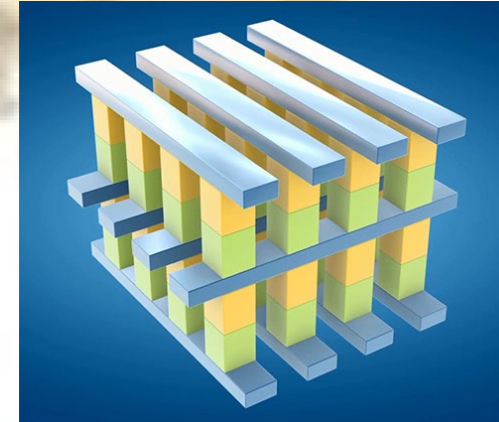
## **Emerging Semiconductor Technologies**

# Persistent Memories are Coming

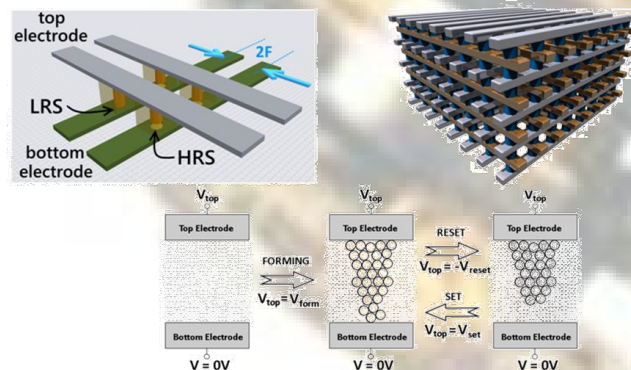
## MRAM



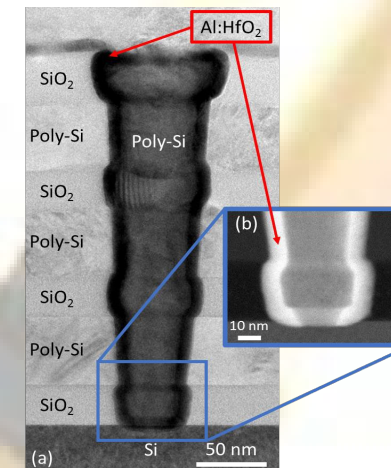
## PCM



## ReRAM



## FRAM





# Report: A Deep Look at New Memories



***Coughlin  
Associates***

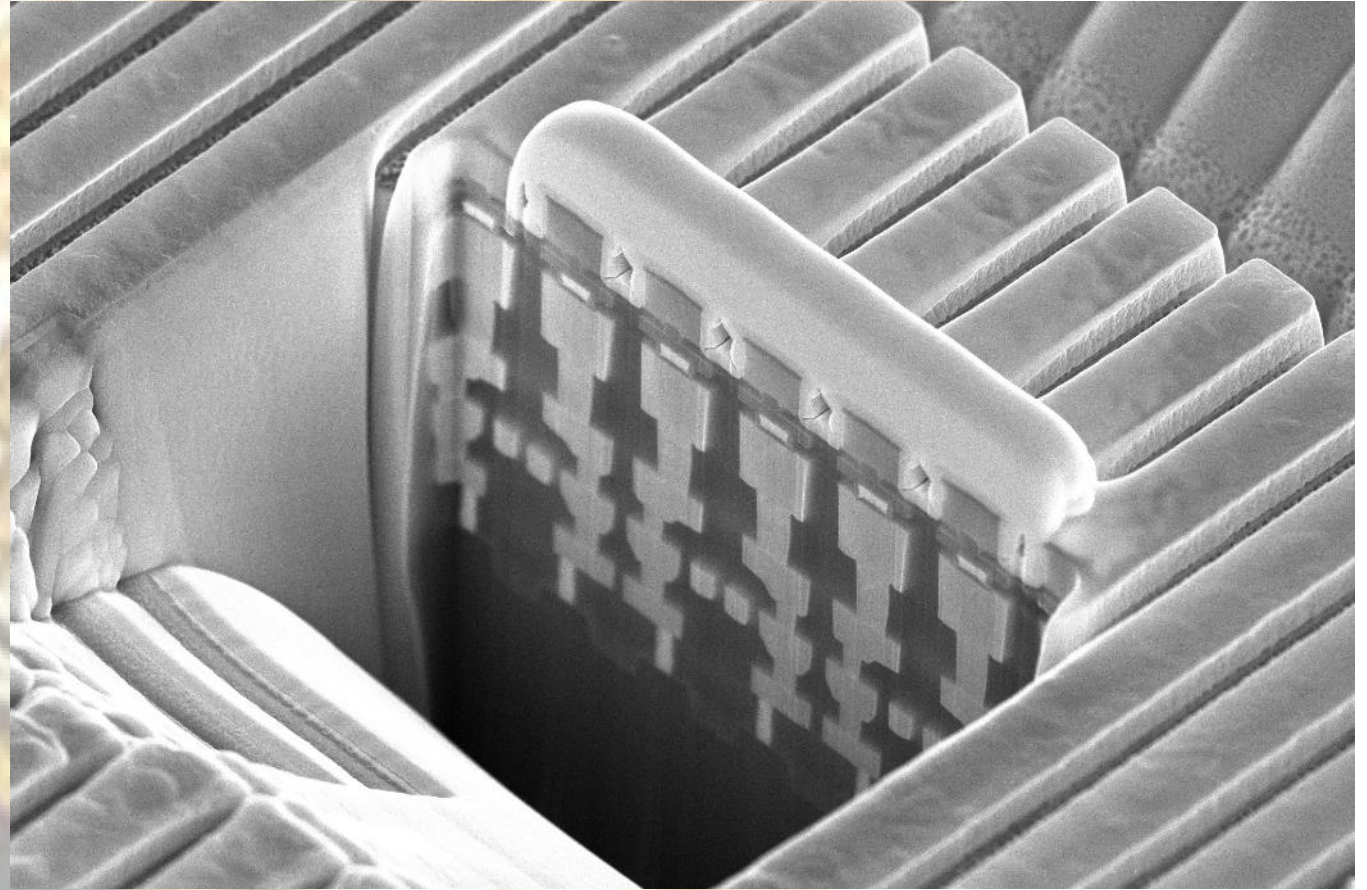



Photo courtesy of CEA Leti, 2023

**Now Available!** <https://Objective-Analysis.com/reports/#Emerging>  
<http://www.TomCoughlin.com/techpapers.htm>

OBJECTIVE ANALYSIS – [www.OBJECTIVE-ANALYSIS.com](http://www.OBJECTIVE-ANALYSIS.com)

# Other New Semi Technologies

- Chiplets/Packaging
- Silicon Lasers
- Backside Power
- EUV
- RibbonFET
- AI floor planning



# 6.

## **The Rise of Enterprise SSDs**



# Enterprise SSD Formats

Old Way



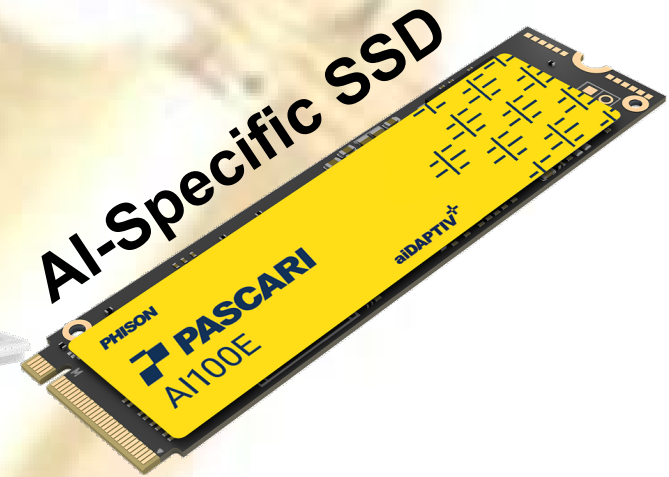
SATA

New Ways



E1.L "Ruler"

CXL "MS-SSD"



AI-Specific SSD



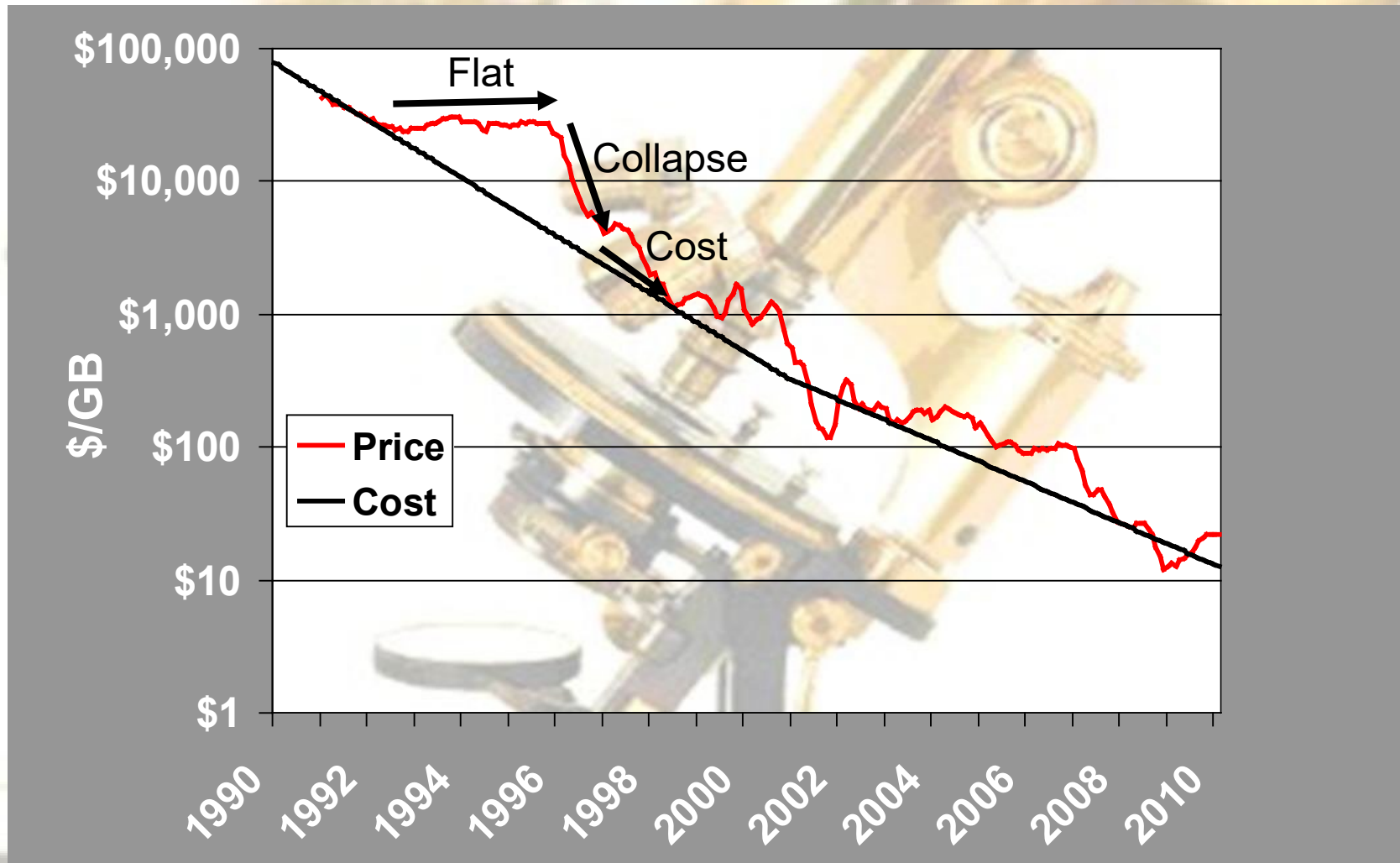
Water-Cooled SSD



# 7.

## DRAM and NAND Dynamics

# Memory Price Dynamic





# 8.

## **Global Economic & Strategic Factors**

# Biggest Issue: US vs. China

- China's semiconductor priorities:
  - Participate in proportion to their size
  - Achieve a better trade balance
- US' concerns:
  - Loss of AI leadership
  - Loss of semiconductor leadership
  - China's different perspective on IP
- Report: “***China's Memory Ambitions***”
  - Available for immediate download:  
<https://Objective-Analysis.com/reports/#China>





# 9.

## **Will Memories use Foundries?**



# Similarities & Differences

## Foundries

- CMOS logic processes
- High mix, lower volumes
- Focus on throughput
- Broad process offering
- Profit-driven business
- Processes silicon wafers

## DRAM & NAND

- Memory processes
- Low mix, high volume
- Focus on cost (obsession)
- Fewest-possible processes
- Cost-driven business
- Processes silicon wafers

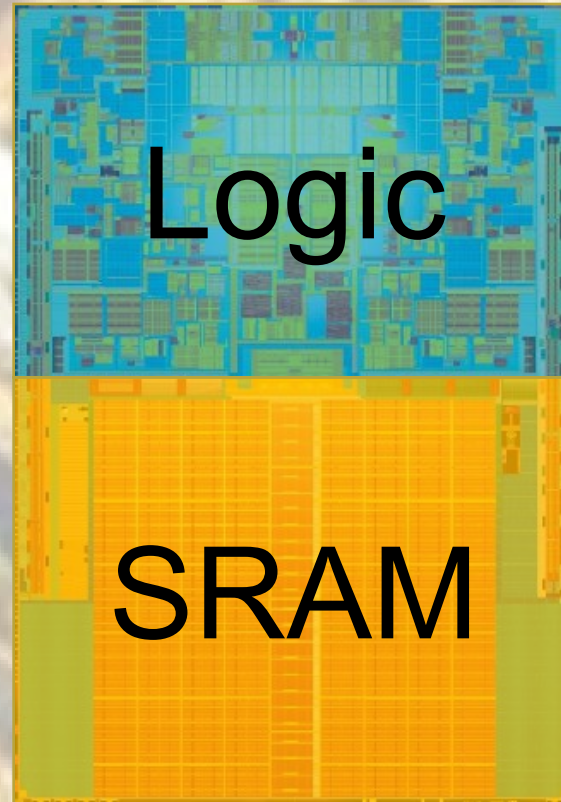


# 10.

## **PIM Opportunities & Challenges**

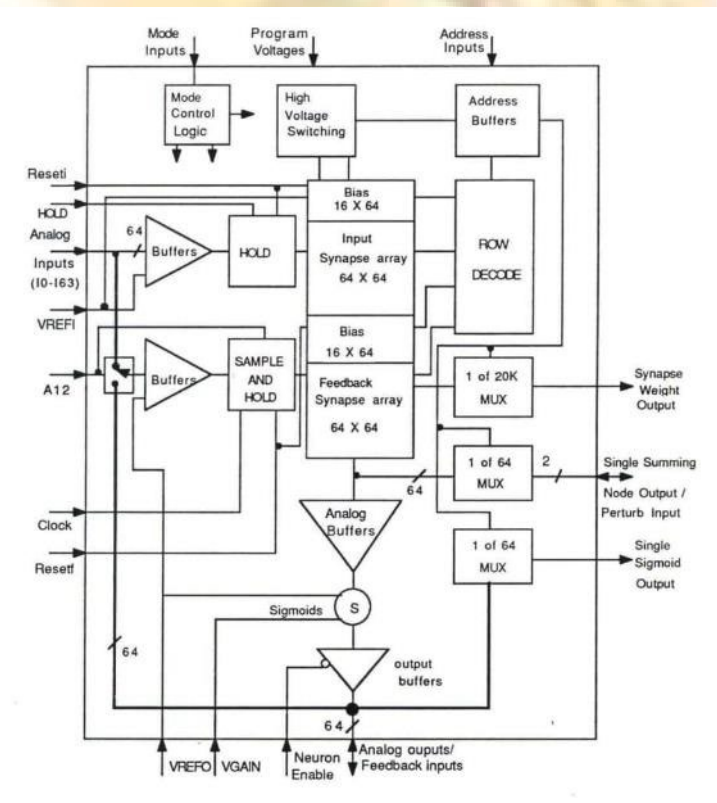
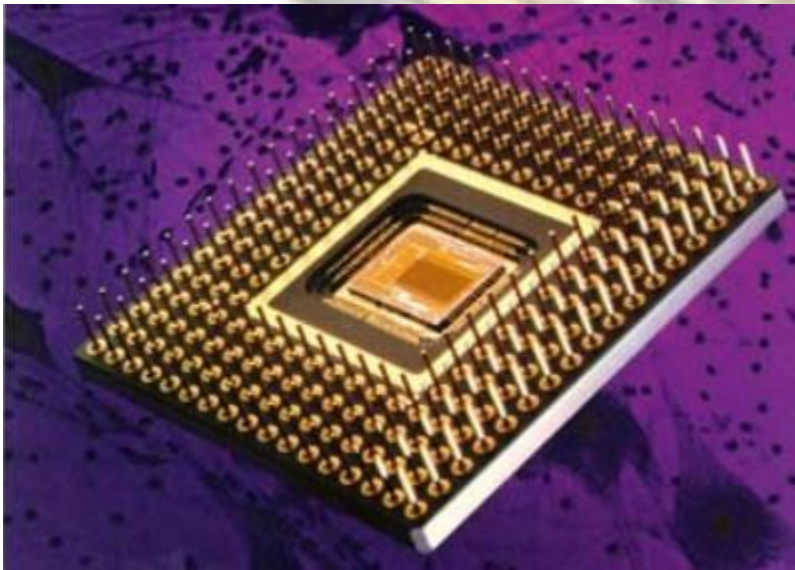


# Processor in Memory, or Memory in Processor?



# Neural Networks Are Not New!

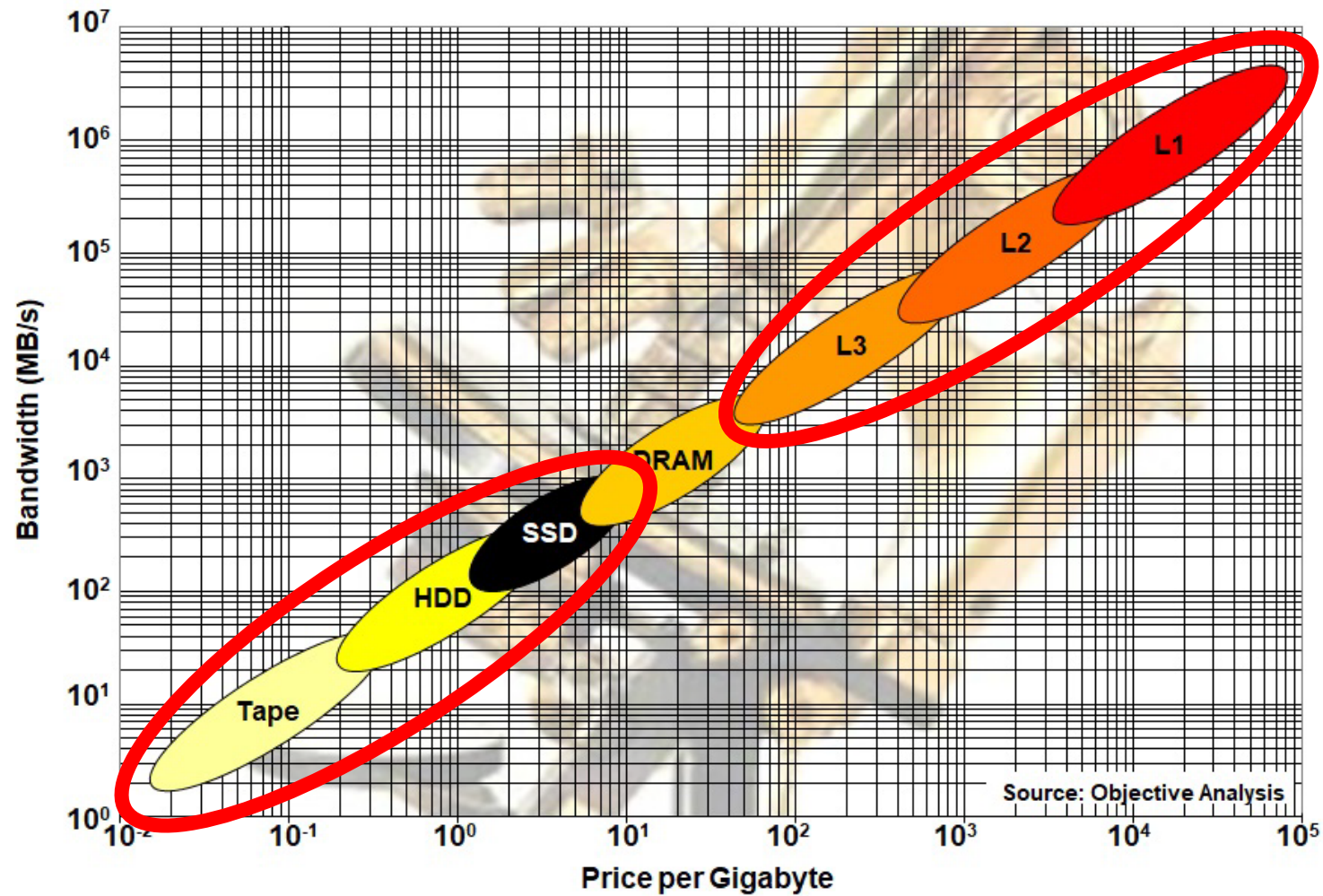
- Intel's 80170NX ETANN
  - Electrically-Trainable Analog Neural Network
- Introduced in 1989
- Not a commercial success



# 11.

## Tech & Market Changes in Storage & Memory

# The Biggest Change? Memory Becomes Storage!





# I Covered Them All!

1. Evolving storage and memory technologies
2. Gen-AI & data center demand growth
3. Performance vs. TCO
4. HDD & SSD
5. Emerging semiconductor technologies
6. The rise of enterprise SSDs
7. DRAM and NAND dynamics
8. Global economic and strategic factors
9. Memory foundries?
10. PIM Opportunities & challenges
11. Tech and market changes storage & memory



# OBJECTIVE ANALYSIS

Let Us Help Your Company Thrive

<http://OBJECTIVE-ANALYSIS.com>