



## ***MRES-201B-1: NVMe Market Research Panel***

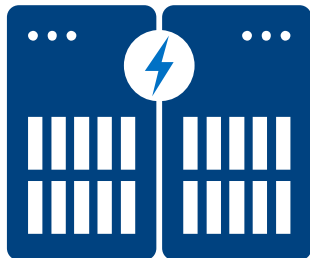
*(Market Research Track)*

Sponsored by NVM Express<sup>™</sup> organization, the owner of NVMe<sup>™</sup>, NVMe-oF<sup>™</sup> and NVMe-MI<sup>™</sup> standards

# Trends Driving Storage Evolution

Data is the KEY to today's business' success

## Flash



87% of storage arrays will be flash by 2020\*

## NVMe/oF



Will become the protocol of choice for flash storage

## AI & ML



Virtually every industry will be impacted by AI & Machine Learning

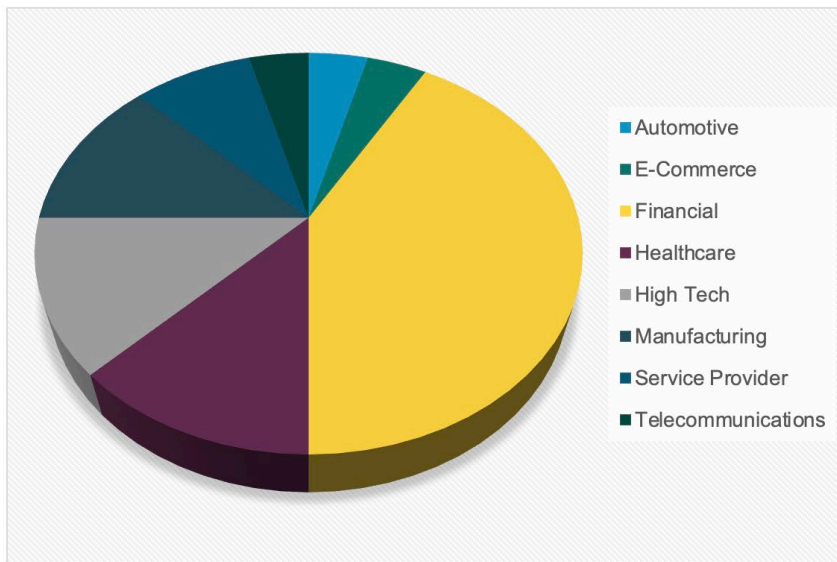


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# NVMe/FC – Adoption

Customers deployed, testing, or planning to test NVMe/FC



Slide from Webinar:  
*Real World Performance Advantages with NVMe over Fibre Channel*

Use cases:

- Accelerate business critical application
- Accelerate Oracle and SQL application
- Future proofing – Investment protection

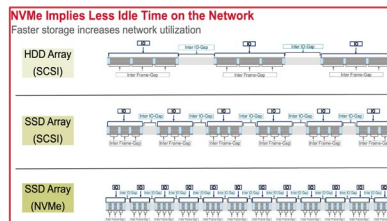
Market Dynamic: Business critical apps run on SAN

- >70% of installed SANs are FC
- Market research suggests continuing reliance and dominance of FC SAN

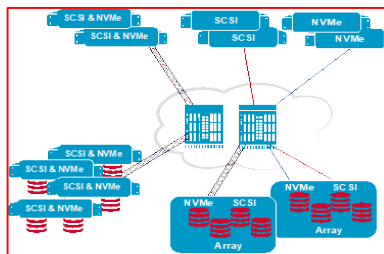
# The Future with NVMe-OF

*NVMe-OF will change how storage is consumed*

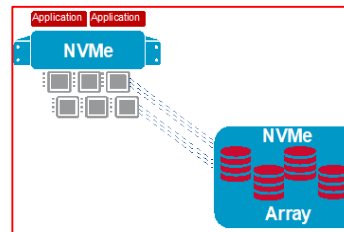
➤ *Storage Fabric Impact*



➤ *Storage Architecture Changes*



➤ *Application Architecture Changes*



Suggested questions for panel discussion:

**How do you see the adoption of NVMe over fabrics advance over the next 3-5 years?**

**What impact do you see for shared storage architectures today and in the future?**

**What are some of the most common or biggest misunderstandings do you encounter most when discussing NVMe?**

**Do you expect that widespread adoption of NVMe will impact applications?**

**What do you see the industry can do better to enable customers to adopt and achieve the benefits of NVMe over Fabrics?**



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