# Achieving Lowest-Latency Storage with NVMe<sup>™</sup>

Flash Memory Summit, August 6, 2019

Excelero

NVMesh

#### Who Is This Guy Who's Talking?







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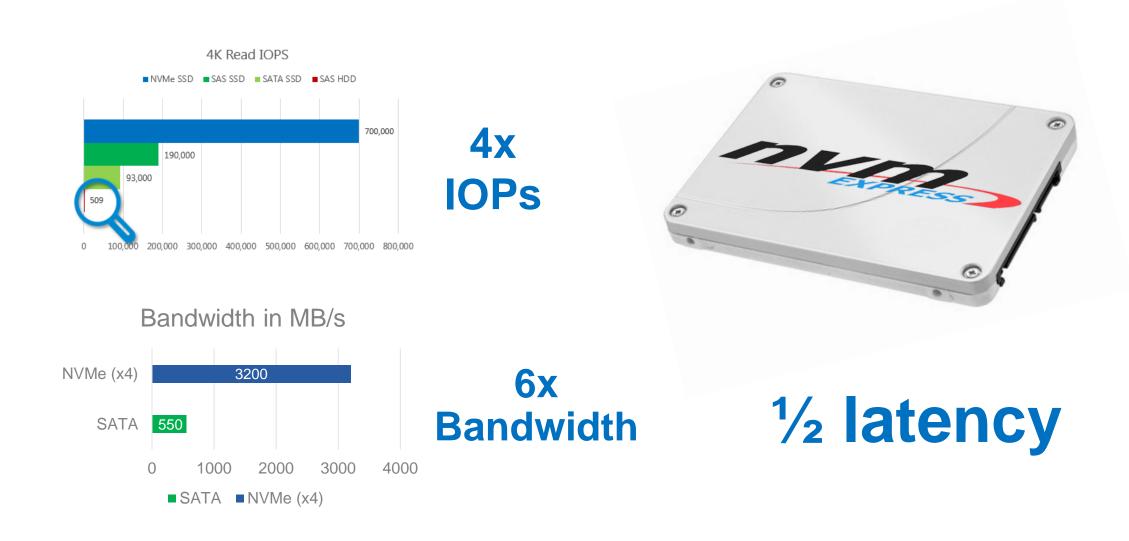




#### It's all about speeding up applications...

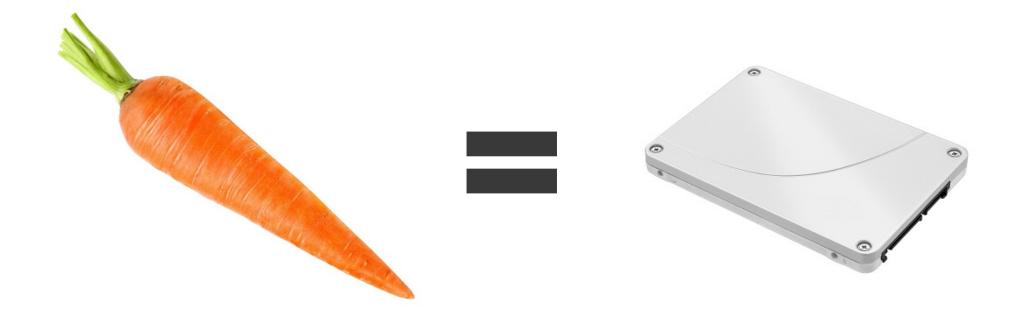








### An analogy is in order





#### Continuing the analogy...









#### This is a server using a SATA SSD...





#### This is a server using an NVMe SSD...





#### The solution is to share NVMe









#### Tempting to say "NVMe-over-fabrics"



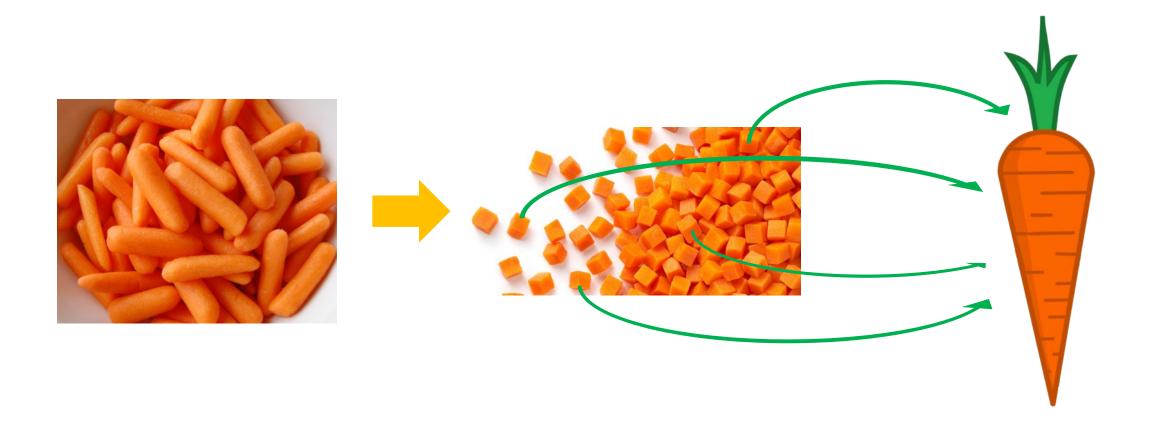
### **KEEP** CALM AND FOLLOW PROTOCOL

That gives you "Remote DAS"



11

#### Better to turn a pool of NVMe drives into virtual NVMe drives



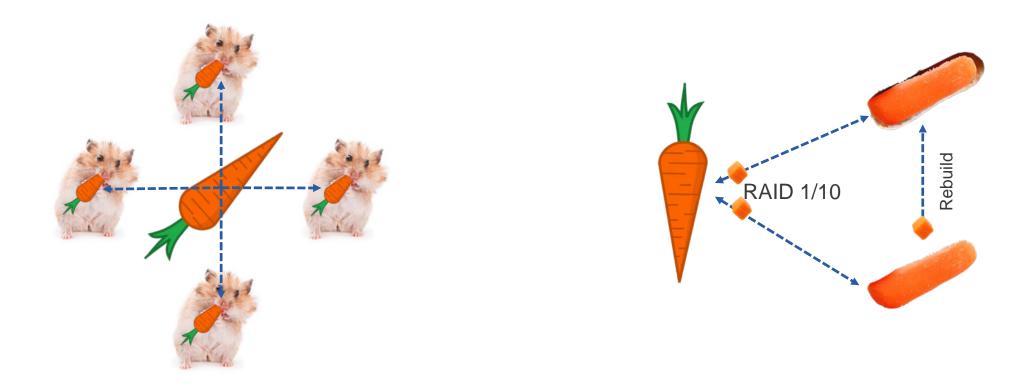


#### Virtual NVMe drives appear to the OS/Application as local drives



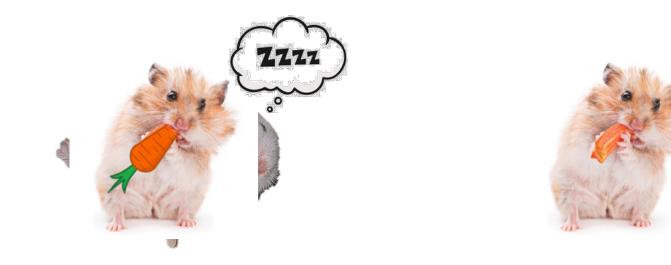


#### NVMesh virtual drives are better than local NVMe drives...





#### NVMesh virtual drives are better than local NVMe...



#### \*\* No hamsters were harmed during the creation of this PowerPoint presentation

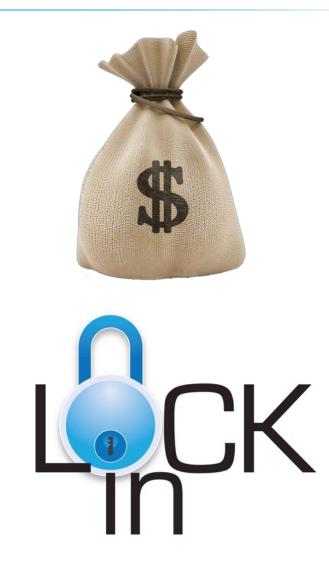






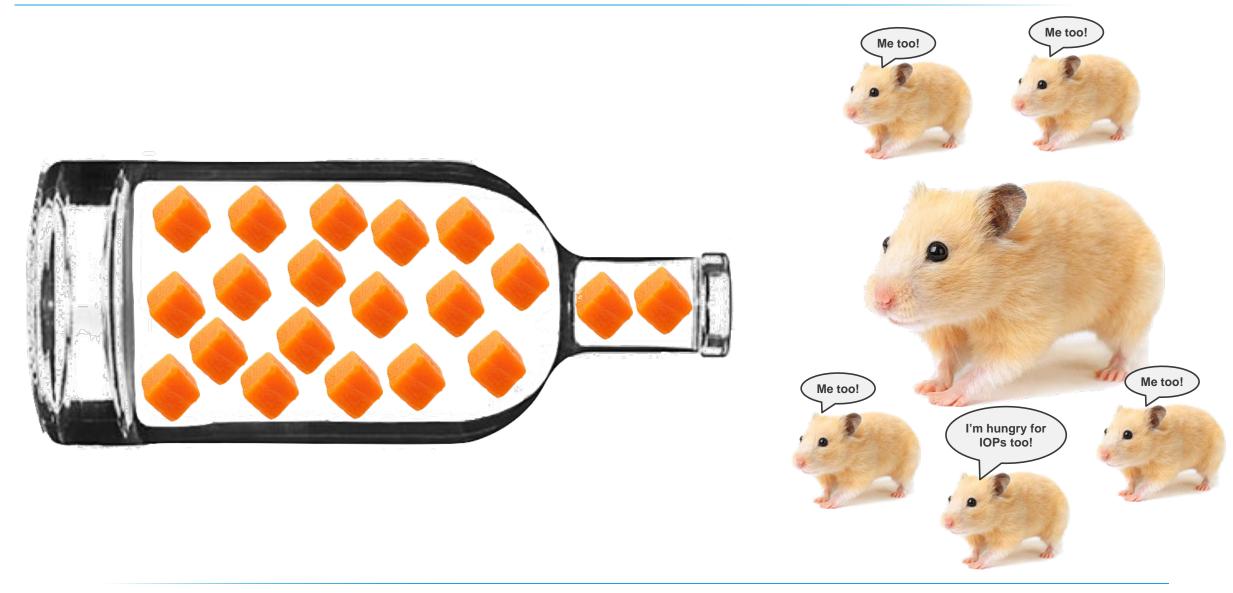
#### Some products are proprietary...





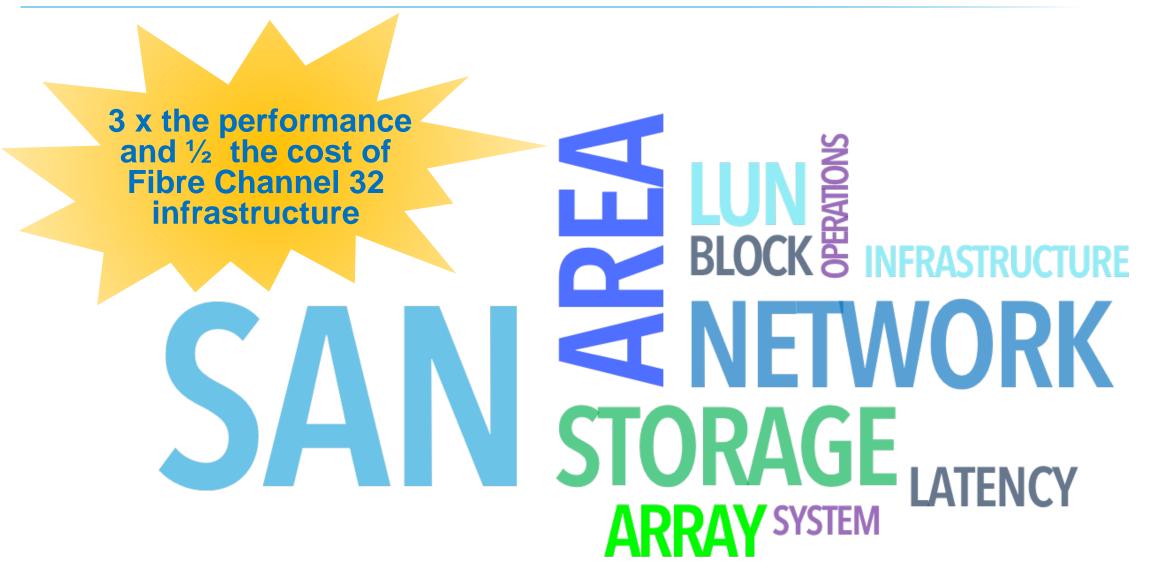


#### Traditional Arrays say they do/will use NVMe drives...





#### You want something that acts like SAN, on Ethernet





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### Thank you!