MacStadium Chooses Pure Storage to Improve Infrastructure

Chadd Kenney, VP & Chief Technology Officer, Americas at Pure Storage

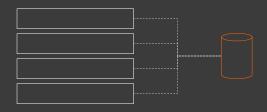
Flash Memory Summit – Wednesday, August 8





STORAGE HAS LONG BEEN DEFINED BY TWO COMPETING ARCHITECTURES

NETWORKED STORAGE (SAN / NAS)



- ✓ SHARED
- ✓ RELIABLE
- ✓ RICH SOFTWARE
- X MIXED PERFORMANCE
- (X) COMPLEX
- (X) EXPENSIVE

DIRECT-ATTACHED STORAGE (DAS)



- √ FAST
- ✓ SIMPLE
- **✓** CHEAP
- X UNRELIABLE
- (X) NO SOFTWARE
- (X) COMPLEX AT SCALE

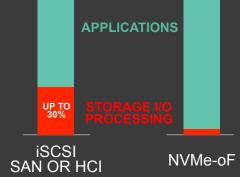


WHY FAST NETWORKS CAN CHANGE EVERYTHING

ELIMINATES THE "OUTSIDE THE BOX" PENALTY

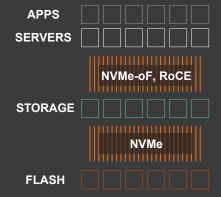


GETS CPUS TOTALLY FOCUSED ON APPLICATIONS*



* AND GETS STORAGE ARRAY CPUS TOTALLY FOCUSED ON STORAGE

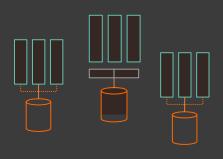
MAKES THE ENTIRE ARCHITECTURE PARALLEL





WHAT IF?

CLASSIC SAN APPS & VIRTUALIZATION



- + DRAMATICALLY FASTER
- + SHARE DATA

SCALE-OUT DAS APPLICATIONS



- + CONSOLIDATE

FAST NETWORKS FAST, RELIABLE SHARED STORAGE

- + DECOUPLE STORAGE/COMPUTE
- + MAINTAIN PERFORMANCE
- + EFFICIENCY

< DATA-CENTRIC ARCHITECTURE >



SAS UNIFIES THE BEST OF SAN AND DAS

FULL-STACK OPEN ORCHESTRATION

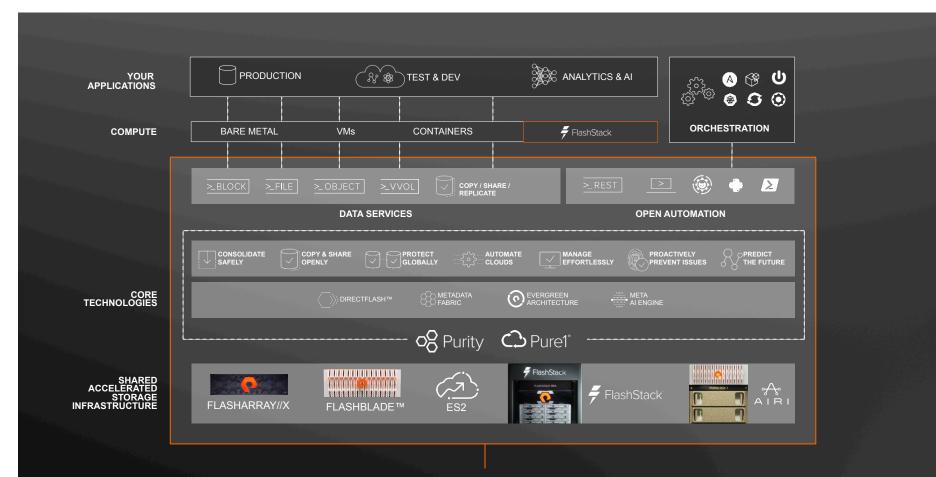
SHARED STORAGE

CONVERGED, FAST NETWORKS

DIVERSE, SCALABLE COMPUTE

- ✓ HIGH PERFORMANCE
- ✓ SHARED
- ✓ EFFICIENT, PERFECTLY PROVISIONED
- ✓ RICH SOFTWARE
- √ 99.9999% AVAILABILITY
- ✓ SIMPLE TO DEPLOY
- ✓ SIMPLE TO MANAGE
- ✓ SIMPLE TO SCALE





Data-Centric Architecture



INTRODUCING THE NEW

FlashArray //X

SHARED ACCELERATED STORAGE FOR EVERY WORKLOAD



100% NVMe DIRECTFLASH ARCHITECTURE

- 50% FASTER THAN AFA
- RAW NAND, NO SSDs
- MICROSECOND LATENCY
- 12 GB/S BANDWIDTH

RE-DEFINES TIER1 STORAGE

- 99.9999% AVAILABLE
- ACTIVECLUSTER
- FULL SOFTWARE SERVICES
- API AUTOMATION & AI-DRIVEN CLOUD MANAGEMENT

BUILT FOR CLOUD CONSOLIDATION

- 3PBs IN 6U
- LEADING DATA REDUCTION
- ALWAYS-ON QoS

EVERGREEN UPGRADABLE

- EXPAND VIA NVMe DIRECTFLASH SHELF
- MIX NVMe & SATA FLASH
- UPGRADE ONLINE FROM ANY FLASHARRAY



MacStadium

MacStadium is the leading Apple Mac hosting provider, supplying dedicated servers and private cloud hosting solutions to software developers in over 50 countries.

THE CHALLENGE

- MacStadium was looking to non-disruptively upgrade their system to increase performance while sustaining the same footprint

THE SOLUTION

- MacStadium implemented FlashArray//X to provide a high-performance Tier 1 storage solution for its customers

THE RESULT

- Pure Storage was able to provide the performance, stability and expandability that MacStadium required to offer a premium service to its most demanding customers





